

GRID CAPACITY, DELIVERED AS A SERVICE. NO SOFTWARE PURCHASE.

FlexEnergi aggregates behind-the-meter residential, commercial, and agricultural resources into a unified virtual power plant. For a public utility district, that is firm, dispatchable capacity sourced from your own customers – procured rather than built, on a fixed **\$/kW-year** basis – shaving coincident peak to lower wholesale power and demand charges.

HOW THE PROGRAM RUNS

ENROLL

Enrollment of residential, commercial, and industrial customers across your service territory, with eligibility verified against your CIS.

MANAGE

Devices onboarded to the Edge DERMS platform. Incentives, customer support, and administration handled end to end.

OPERATE, WITH YOUR MDMS

Daily dispatch and load shaping, with measurement and verification of capacity delivered. Integrated with your MDMS to calculate and report incentives.

FLEXENERGI – SERVICE AT A GLANCE

Pricing model	\$/kW-yr, fixed	Priced like the asset it replaces
Resource mix	Res + C&I + Ag	One portfolio, one contract
Dispatch modes	Load Shaping	Peak shaving, load build, or managed EV charging
Dispatch granularity	Feeder-level	Firm dispatch per feeder, per substation, or system-wide
Grid deferral	Non-wires	Relieve constrained feeders and substations to defer distribution upgrades
Delivery model	Turnkey	Enroll → manage → operate

WHAT IT IS

ONE VIRTUAL POWER PLANT, RUN END TO END

FlexEnergi enrolls and aggregates distributed energy resources behind the meter across your member systems and operates them as a single virtual power plant. The model is fully turnkey.

Targeted marketing and enrollment coordinated with each member system, full program management, an edge-enabled DERMS platform, and all the operational support a program needs to run — provided as one service.

90+

INTEGRATIONS

Batteries, EVs, EV chargers, thermostats, water heaters, solar inverters

7

C&I AND AG DEVICE CATEGORIES

26

EV BRANDS

WHAT YOU GET

LOAD SHAPING, ANY TIME OF DAY

FlexEnergi shapes load whenever it's needed — firm capacity across all 8,760 hours of the year, not just the peak.

FIXED \$/KW-YEAR

You pay a fixed price per kilowatt-year. No metering surprises, no settlement math — capacity priced like the asset it replaces.

A PORTAL FOR EVERY STAKEHOLDER

Purpose-built portals for residential and commercial participants, member-system staff, program managers, and your system operators — everyone sees exactly what they need.

FITS YOUR BACK OFFICE

The platform integrates with your CIS, MDMS, and ADMS/SCADA, and with Salesforce and Spry — so enrollment, billing, and dispatch data stay in the systems your staff already use.

THE COMPANY

FlexEnergi, a subsidiary of Accurant Energy Holdings, is a grid-edge technology and services company based in Washington state, delivering always-on, dispatchable capacity from behind-the-meter assets across residential, commercial, industrial, and agricultural accounts. FlexEnergi is led by a team of industry veterans with decades of combined experience in demand response and distributed energy resources at leading utilities and technology companies. **Contact us to schedule a demonstration:** sales@flexenergi.com.

WHY A PUD RUNS A VPP — AND WHY FLEXENERGI

LOWER WHOLESALE DEMAND CHARGES

Peak hours drive the wholesale power bill. Shifting load in those hours reduces demand charges without a rate increase or asking ratepayers to go without.

FLEXENERGI Capacity is procured, not built — a fixed \$/kW-year price you can put in a budget. No software license, no shared-savings math.

CUSTOMER-OWNED LOAD, CUSTOMER-FACING VALUE

The flexibility already exists behind your customers' meters — water heaters, HVAC, batteries, EVs. A VPP turns it into a program customers are paid to join.

FLEXENERGI We market and enroll on your behalf, verify eligibility against your CIS, and run customer support — no added headcount on your side.

NON-WIRES ALTERNATIVE TO UPGRADES

Relieving a constrained feeder or substation defers a rebuild — capacity where you need it, at a fraction of the cost per kW of steel and copper.

FLEXENERGI Dispatch is firm at feeder and substation level, not just system-wide, so the relief lands where the constraint is.

RATE STABILITY

Purchased power is the largest line on the budget and the most volatile. Shaping load in peak hours reduces exposure to price spikes and settlement surprises.

FLEXENERGI We shape load across all 8,760 hours, not just event days — moving load off the hours that set your cost, at a price known in advance.

RELIABILITY AND RESILIENCE

Distributed flexible resources help during extreme weather and supply shortfalls, when reserve margins are tightest and load growth is least forgiving.

FLEXENERGI Our edge-enabled DERMS keeps devices responding when the network is degraded, so capacity holds up in the hours it matters.

FASTER THAN BUILDING

With interconnection queues and construction timelines stretching out, a VPP stands up in a fraction of the time — valuable when EV and electrification load is arriving now.

FLEXENERGI 90+ integrations are already built across residential, C&I, and Ag devices, so enrollment starts on day one instead of after an integration project.