

GRID CAPACITY, DELIVERED AS A SERVICE. NO SOFTWARE PURCHASE.

FlexEnergy aggregates behind-the-meter customer resources into one virtual power plant: firm, dispatchable capacity at a fixed \$/kW-year that shaves coincident peak to lower wholesale power and demand charges.

HOW THE PROGRAM RUNS

ENROLL

Enrollment of residential, commercial, and industrial customers across your service territory, with eligibility verified against your CIS.

MANAGE

Devices onboarded to the Edge DERMS platform. Incentives, support, and administration handled end to end.

OPERATE, WITH YOUR MDMS

Daily dispatch and load shaping, with M&V of capacity delivered. Integrated with your MDMS to report incentives.

FLEXENERGI — SERVICE AT A GLANCE

Pricing model	\$/kW-yr, fixed	Priced like the asset it replaces
Resource mix	Res + C&I + Ag	One portfolio, one contract
Dispatch modes	Load Shaping	Peak shaving, load build, or managed EV charging
Dispatch granularity	Feeder-level	Firm dispatch per feeder, per substation, or system-wide
Grid deferral	Non-wires	Relieve constrained feeders and substations to defer distribution upgrades
Delivery model	Turnkey	Enroll → manage → operate

WHAT IT IS

ONE VIRTUAL POWER PLANT, RUN END TO END

FlexEnergi enrolls and aggregates customer-owned distributed energy resources behind the meter and operates them as a single virtual power plant. The model is fully turnkey.

Targeted customer marketing and enrollment, full program management, an edge-enabled DERMS platform, and all the operational support a program needs to run — provided as one service.

90+

INTEGRATIONS

Batteries, EVs, EV chargers, thermostats, water heaters, solar inverters

7

C&I AND AG DEVICE CATEGORIES

26

EV BRANDS

WHAT YOU GET

LOAD SHAPING, ANY TIME OF DAY

FlexEnergi shapes load whenever it's needed — firm capacity across all 8,760 hours of the year, not just the peak.

FIXED \$/KW-YEAR

You pay a fixed price per kilowatt-year. No metering surprises, no settlement math — capacity priced like the asset it replaces.

A PORTAL FOR EVERY STAKEHOLDER

Purpose-built portals for residential customers, commercial customers, program managers, and system operators — everyone sees exactly what they need.

FITS YOUR BACK OFFICE

The platform integrates with your CIS, MDMS, and ADMS/SCADA, and with Salesforce and Spry — so enrollment, billing, and dispatch data stay in the systems your staff already use.

THE COMPANY

FlexEnergi, a subsidiary of Accurant Energy Holdings, is a grid-edge technology and services company based in Washington state, delivering always-on, dispatchable capacity from behind-the-meter assets across residential, commercial, industrial, and agricultural accounts. FlexEnergi is led by a team of industry veterans with decades of combined experience in demand response and distributed energy resources at leading utilities and technology companies. **Contact us to schedule a demonstration:** sales@flexenergi.com.

WHY A MUNICIPAL RUNS A VPP — AND WHY FLEXENERGI

LOWER WHOLESALE DEMAND CHARGES

Coincident peak sets much of what you pay for wholesale power. Shifting load in those hours cuts demand and capacity charges without a rate action or asking customers to go without.

FLEXENERGI Capacity is procured, not built — a fixed \$/kW-year price you can put in a budget. No software license, no shared-savings math.

CUSTOMER-OWNED LOAD, CUSTOMER-FACING VALUE

The flexibility already exists behind your customers' meters — water heaters, HVAC, batteries, EVs. A VPP turns it into a program customers are paid to join.

FLEXENERGI We market and enroll on your behalf, verify eligibility against your CIS, and run customer support — no added headcount on your side.

NON-WIRES ALTERNATIVE TO UPGRADES

Relieving a constrained feeder or substation defers a rebuild — capacity where you need it, at a fraction of the cost per kW of steel and copper.

FLEXENERGI Dispatch is firm at feeder and substation level, not just system-wide, so the relief lands where the constraint is.

RATE STABILITY

Purchased power is the largest line on the budget and the most volatile. Shaping load in peak hours reduces exposure to price spikes and settlement surprises.

FLEXENERGI We shape load across all 8,760 hours, not just event days — moving load off the hours that set your cost, at a price known in advance.

RELIABILITY AND RESILIENCE

Distributed flexible resources help during extreme weather and supply shortfalls, when reserve margins are tightest and load growth is least forgiving.

FLEXENERGI Our edge-enabled DERMS keeps devices responding when the network is degraded, so capacity holds up in the hours it matters.

MISSION AND COUNCIL ALIGNMENT

Public power exists to serve the community it belongs to. A customer-facing VPP is a visible local program, and demand-side management counts toward state efficiency and reliability goals.

FLEXENERGI Delivered as a service: no capital software purchase, and reporting your council and customers can read straight out of the platform.