

GRID CAPACITY, DELIVERED AS A SERVICE. NO SOFTWARE PURCHASE.

FlexEnergi aggregates behind-the-meter residential, commercial, and agricultural resources across your member systems into a unified virtual power plant. For a G&T, that is firm, dispatchable capacity procured rather than built, on a fixed \$/kW-year basis — shaving coincident peak to reduce wholesale capacity purchases and defer generation and transmission investment.

HOW THE PROGRAM RUNS

ENROLL, WITH NISC

Enrollment of residential, commercial, and agricultural accounts across your member systems, with eligibility verified against each member's NISC.

MANAGE

Devices onboarded to the Edge DERMS platform. Incentives, member-system coordination, and administration handled end to end.

OPERATE, WITH NISC

Daily dispatch and load shaping, with measurement and verification of capacity delivered by member system. Integrated with NISC MDMS to calculate and report incentives.

FLEXENERGI — SERVICE AT A GLANCE

Pricing model	\$/kW-yr, fixed	Priced like the asset it replaces
Resource mix	Res + C&I + Ag	One portfolio across all member systems, one contract
Dispatch modes	Load Shaping	Peak shaving, load build, or managed EV charging
Dispatch granularity	Member-system	Firm dispatch per feeder, per member system, or across the full footprint
G&T deferral	Non-wires	Shave coincident peak to defer generation and transmission capacity
Delivery model	Turnkey	Enroll → manage → operate

WHAT IT IS

ONE VIRTUAL POWER PLANT, RUN END TO END

FlexEnergi enrolls and aggregates distributed energy resources behind the meter across your member systems and operates them as a single virtual power plant. The model is fully turnkey.

Targeted marketing and enrollment coordinated with each member system, full program management, an edge-enabled DERMS platform, and all the operational support a program needs to run — provided as one service.

90+

INTEGRATIONS

Batteries, EVs, EV chargers, thermostats, water heaters, solar inverters

7

C&I AND AG DEVICE CATEGORIES

26

EV BRANDS

WHAT YOU GET

LOAD SHAPING, ANY TIME OF DAY

FlexEnergi shapes load whenever it's needed — firm capacity across all 8,760 hours of the year, not just the peak.

FIXED \$/KW-YEAR

You pay a fixed price per kilowatt-year. No metering surprises, no settlement math — capacity priced like the asset it replaces.

A PORTAL FOR EVERY STAKEHOLDER

Purpose-built portals for residential and commercial participants, member-system staff, program managers, and your system operators — everyone sees exactly what they need.

FITS YOUR BACK OFFICE, INCLUDING NISC

The platform integrates with NISC, Spry, and Salesforce CIS, plus ADMS/SCADA and MDMS — so enrollment, billing, and dispatch data stay in the systems your member cooperatives already use.

THE COMPANY

FlexEnergi, a subsidiary of Accurant Energy Holdings, is a grid-edge technology and services company based in Washington state, delivering always-on, dispatchable capacity from behind-the-meter assets across residential, commercial, industrial, and agricultural accounts. FlexEnergi is led by a team of industry veterans with decades of combined experience in demand response and distributed energy resources at leading utilities and technology companies. **Contact us to schedule a demonstration:** sales@flexenergi.com.

WHY A G&T RUNS A VPP — AND WHY FLEXENERGI

CAPACITY DEFERRAL

Peak demand is growing with data center and electrification load. A VPP of DR, batteries, thermostats, and EV charging across member co-ops shifts peak, deferring a peaker or transmission upgrade that costs far more per kW than paying members for flexibility.

FLEXENERGI Capacity is procured, not built — a fixed \$/kW-year price, set like the peaker it defers. No software license, no shared-savings math.

WHOLESALE MARKET PARTICIPATION

In or near an RTO/ISO footprint, an aggregated VPP can bid into capacity markets, ancillary services, and demand response programs — turning peak management from a cost center into a revenue stream.

FLEXENERGI We handle registration, telemetry, and measurement and verification to market standard as part of the service — not as a consulting add-on.

RATE STABILITY

G&Ts are exposed to wholesale price spikes during peak hours. Reducing or shifting load in those hours cuts exposure to high marginal energy costs, supply-contract demand charges, and ISO settlement.

FLEXENERGI We shape load across all 8,760 hours, not just event days — moving load off the hours that set your price, at a cost you know in advance.

RELIABILITY AND RESILIENCE

Distributed flexible resources help during extreme weather events and generation shortfalls — increasingly relevant given resource adequacy concerns in many regions.

FLEXENERGI Our edge-enabled DERMS keeps devices responding when the network is degraded, and dispatch is firm per feeder, per member system, or footprint-wide.

MISSION AND REGULATORY ALIGNMENT

Demand-side management is rewarded under RUS financing and many state programs. A VPP also shows members and regulators the co-op is embracing DER trends rather than fighting them.

FLEXENERGI Delivered as a service: no capital software purchase, no new headcount, and reporting your board and regulators can read straight out of the platform.

CHEAPER AND FASTER THAN GENERATION BUILDOUT

With interconnection queues backed up, a VPP can be stood up in a fraction of the time it takes to permit and build a plant — valuable when load growth from data centers and EVs outpaces the ability to build supply-side capacity.

FLEXENERGI 90+ integrations are already built across residential, C&I, and Ag devices, so enrollment starts on day one instead of after an integration project.